

BUILDING A STRONG DENTIST-HYGIENIST RELATIONSHIP FOR A THRIVING PRACTICE



COURSE DESCRIPTION

Top dental teams know that 60% or more of restorative treatment should be planned and enrolled in the hygiene operator. Co-diagnosis is critical to achieving this goal through optimal patient confidence and case acceptance.

Cooperative diagnosis creates a strong sense of team and an empowered environment allowing hygienists to tap into their talents for education and enrollment. Achieving a high level of collaboration between the doctor and clinical team requires steps to calibrate treatment philosophies, enrollment processes and the use of technology. This interactive course outlines steps that will take diagnostic confidence and effectiveness through the roof!

LEARNING OBJECTIVES

During this course, attendees will learn:

- How the actions in the first 20 minutes of the hygiene visit affect the entire practice
- To optimize technology to increase case acceptance
- A case review process to calibrate treatment philosophy between team and doctor(s) to increase team confidence in restorative co-diagnosis
- A 3-step system to engage patients in their diagnosis
- Power words that dramatically increase effectiveness of treatment presentations

SPEAKER: EMME SANDERS, RDH



As an international speaker, trainer and coach, Emme Sanders' mission is to INSPIRE POSITIVE CHANGE. Emme is a lead profitability coach with Inspired Hygiene, Inc., which allows her the opportunity to transform dental teams across North America.

EVENT DETAILS

Date:

Friday, October 28, 2022

Time:

8 a.m. Registration & Breakfast
9 a.m.-4 p.m. Course

Location:

1881 W. State Rd 84, #107
Fort Lauderdale

Cost:

\$199 per person Advantage member
\$299 per person Non-Advantage

CDE Credits:

Credits available through Inspired Hygiene, Inc.

RSVP:

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